

### VISAGE DENTAL RECRUITMENT

Enabling clinics to achieve targets and unlock maximum potential



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## Who Are We?

Welcome to Visage Dental Recruitment, the dental recruitment agency led by dentists. Our mission is clear: to provide dental practices with the right clinicians to meet their NHS targets while helping them maximize their private potential.

At an affiliate of Saint Visage Dental Group, we've played a pivotal role in expanding our family of clinics from 14 to 30 clinics within less than two years. Drawing from our affiliation with the fastest growing dental group in the UK, we bring a legacy of expertise and deep industry understanding to our recruitment efforts.

Despite the current challenges of NHS Dentistry, we've successfully contributed to the rapid expansion of many practices throughout the UK and we are ready to extend that support to you.





Choose Visage Dental Recruitment for a distinctive approach to dental recruitment.

### Here are some benefits of working with us:

- No upfront costs or fees.
- We provide a financial warranty.
- Recruitment fees integrated into the UDA payments.
- We create tailor made survival plans for dental groups.
- We are practice owners and dentists too.
- Legal support with Visa Applications.
- Expert guidance on recruitment and retention.



# Testimonials

### Dr. Vikram Kavi

Principal Dentist
Thistle Dental Orthodontic & Implant Centre



We're grateful to Visage Dental Recruitment for assisting us in recruiting an Orthodontist during a challenging period. Thanks to the recruitment team, the onboarding process was made seamless, and we're now back on track to serving our patients efficiently.

### **Dr. Tony Tunak**

Clinical Director

Dental Perfection Cosmetic Dentistry



Our collaboration with Visage Dental Recruitment has been a game changer for our clinic. Their exceptional service has helped us recruit dental talent without difficulties.

### Dr. Sachin Uduchana

Principle Dentist and Owner Malpas Dental Surgery



We have been partnering with Visage Dental Recruitment and their recruitment team and we couldn't be happier. The market is so challenging right now and lost associates have unrealistic expectations which are not affordable. I am happy we could find associates without breaking our bank accounts.



### Leading The Way



### **OTHER RECRUITMENT AGENCIES**

### **FINANCIAL WARRANTY:**

To provide more security, we offer a financial warranty which is valid for three or five years.



### **NO SECURITY:**

Most recruitment agencies will offer a limited financial warranty only valid for a short period of time.

### **LONG TERM STABILITY:**

Our clinicians have legally committed to long term contracts with financial penalties if they terminate their contract early.



### **SHORT TERM CONTRACTS:**

Many associates provided through agencies have unrealistic expectations and can terminate their contract with just three months notice.

### **FLEXIBLE RECRUITMENT FEES:**

We offer payment models including performance based fees where our recruitment fee is based on the revenue generated.



### **FIXED INTRODUCTION FEES:**

Other recruitment agencies charge fixed finders fees which limits the options for clinics which are financially struggling and not liquid rich.

### **INVESTMENT IN COURSES:**

We will cover the cost of cosmetic dental courses for any dentists we recruit including composite bonding and Invisalign.



### **NO COURSES OFFERED:**

Other agencies lack the resources and expertise to facilitate professional development of clinicians allowing them to expand their skills at the benefit of your clinic.

### **WE'RE DENTISTS TOO:**

We are dentists and experienced practice owners meaning we can share our extensive industry knowledge to help guide your management with recruitment and retention.



### NO KNOWLEDGE OF DENTISTRY:

Recruitment agencies lack real life experience in managing practices so cannot help you find viable solutions for unseen circumstances





### **Placement of General Dentists**

Any associate we place in your clinic would have legally and financially committed to the following commercial terms:

Type of Employment: Self Employed

### **UDA Rates & Assignments:**

• Year 1: £12.50 per UDA | 5000 UDA's

• Year 2: £13.50 per UDA | 5000 UDA's

• Year 3: £14.50 per UDA | 5000 UDA's

### **Private Income:**

• 50% split on private revenue after equal sharing of laboratory fees.

Contract Length: 3 year contractual term.

### **Early Termination Safeguards:**

 Reimbursing the fees of a locum dentist until a suitable replacement has been arranged.





We offer a unique performance based model where all our fees including the recruitment fee is included within the following UDA rates:

Year 1
£12.50 per UDA completed.
Year 2
£13.50 per UDA completed.
Year 3
£14.50 per UDA completed.

The total cost is £13.50 for the completion of 15,000 UDA's

In short, the net UDA expense of the clinic which includes both the rate paid to the dentist and our recruitment fee is contained within the £13.50 per UDA mark.

In fact, part of this payment is reinvested back into the associate through various cosmetic dental courses and communication training which will ultimately add further value to your clinic.





VISAGE DENTAL RECRUITMENT

### **Get** in Touch

### Contact us using one of the methods below

- 0161 391 0157
- hello@visagedentalrecruitment.co.uk
- www.visagedentalrecruitment.co.uk